

# Negotiating the Nonnegotiable: Leveraging the Hidden Power of Emotions with Daniel L. Shapiro, Ph.D.

**Friday, November 2, 2018 – 7.00 CLE requested**

CMBA Conference Center, 1375 E. 9th Street, One Cleveland Center, Cleveland, Ohio 44114

**Registration: 8:30 a.m. Program: 9:00 a.m. – 5:30 p.m.**

**Register before October 19 for Early Bird Program registration fee with ELECTRONIC MATERIALS – includes lunch:**

*(Registrants will receive a link to download or print materials in advance, or view on a mobile device):*

- \$200 CMBA, CPFA, MANO and Ohio Mediation Association Members
- \$250 Non-Members

**Register After October 19 Program registration fee with ELECTRONIC MATERIALS – includes lunch:**

- \$225 CMBA, CPFA, MANO and Ohio Mediation Association Members
- \$275 Non-Members

**Register over the phone at 216-696-2404, by mail, or website [www.clemetrobar.org](http://www.clemetrobar.org) ; This program is not eligible for the CMBA's CLE Passport.**

**Day of Program: Add \$15.00 to registration fee**

*(Registration must be pre-paid by cash, check or credit card in order to qualify for early registration price.)*

NAME \_\_\_\_\_ Registration # \_\_\_\_\_

COMPANY \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY, STATE, ZIP \_\_\_\_\_

PHONE \_\_\_\_\_ EMAIL \_\_\_\_\_

Check here if you have submitted a membership application within the last 30 days.

Check Enclosed     VISA     MasterCard     AMEX     Discover

Credit Card No. \_\_\_\_\_ Exp. Date \_\_\_\_\_

Signature (needed only if using Credit Card) \_\_\_\_\_

**Make checks payable to the Cleveland Metropolitan Bar Association.** Mail to P.O. Box 931891, Cleveland, Ohio 44193, or fax your Reservation Form to (216) 696-2129 (all fax reservations must include a credit card number, expiration date, and signature). **CANCELLATIONS** must be received in writing three business days prior to the program. Refunds will be charged a \$15 administrative fee. Substitutions or transfers to other programs are permitted with 24 hours written notice. **(Transfer is to a single program and the funds may be transferred only once!)** Persons needing special arrangements to attend this program are asked to contact the CMBA at (216) 696-2404 at least one week prior to the program.